

2/27/2000 - Area Commercial Realtors Recognize the Best of 1999

Sunday, February 27, 2000

The Birmingham Association of Realtors held its annual awards luncheon earlier this week to honor the top achievers in the commercial industry.

The group gathered at Vestavia Country Club to recognize the Rookie of the Year as well as the top producers of 1999.

The Commercial Million Dollar Sales Club included 75 people this year, with a total sales volume of \$889 million, according to Greg Despinakis, chairman of the commercial activities committee.

Totals come from sales and leases of commercial property.

The top producers included Jack Fiorella of Equity Resources, Inc; Robert M. Given of Colonial Properties, and Arnold G. Mooney II of Colonial Properties.

Fiorella topped \$39 million in the development division and \$97 million in the sales and leasing division.

Given produced \$119 million, while Mooney hit \$35 million, both in the sales and leasing division.

Rookie of the Year was Michael R. Hughes of Eason, Graham & Sandner, Inc. with \$4 million produced.

The realtors also recognized "New Life Members" who have been in the million dollar club for three of the last five years. Those included: Jack Brown of Graham and Company, Inc.; Mark Dinan of Commercial & Investment Real Estate; Bill McDavid of Southpace Properties, Inc.; Terry Ponder of Levine Ponder Diamond

Commercial Real Estate; Mark Hollis of Lawrence-Arendall-Humphries; John W. Boone of Eyster Properties; Robert R. Jolly, Jr. of Eason, Graham, and Sandner, Inc.; William H. Doty of Southpace Properties, Inc.; Gardner Lee of Graham & Company; Carolyn Nelson of Southpace Properties, Inc.; and Derek Waltchack of Eyster Properties.

The 1999 Vulcan Awards were given to those who have been in the million dollar club for 10 years this year. Mark D. Byers of Eason, Graham & Sandner, Inc.; Daniel W. Anderson of Engel Realty; and Henry G. Seibels III of Graham & Company received the 1999 Vulcan Awards.

Sponsors of the luncheon were SouthTrust Mortgage and The Birmingham News and Birmingham Post-Herald.